



# Lean at Origin<sup>®</sup>

Profitable, Climate  
Smart and Gender Equal  
Coffee Processing



Team leaders trained in Lean in Rwanda

**What is it? Training and consulting** at origin that delivers bottom-line results for producer organizations, exporters, importers... the entire value chain... starting with the origin of product quality.

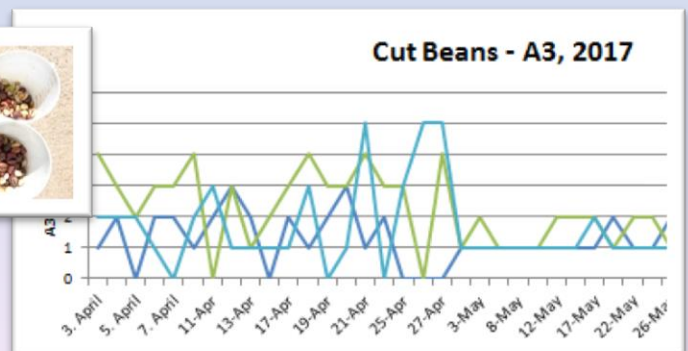
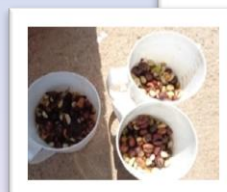
**Core concept of Lean:** Achieving customer satisfaction through the most efficient use of time, water, machines, operators, coffee cherry, information, etc. The relentless pursuit, identification and **elimination of waste!**

**What is it about?** Sustainable supply chain management, meeting customer quality requirements and bottom line, P&L impact.

**History:** The concepts are not new. They have been proven with over 60 years of research and implementation experience in the world's largest global industries. Many have heard of the Toyota Production System (TPS) and affiliated tools like JIT, 6 sigma, etc. Coffee is late to the game because of the local conditions of our key suppliers.

**Why Artisan?** Artisan has pioneered a 2-year pilot implementation of Lean at Origin with partners in Rwanda and Burundi. Ruth Ann Church brings a unique blend of 20+ years of manufacturing experience, skills in executive (adult) training and on-the-ground work, in coffee, at origin.

*See right: One washing station decided to take samples 3x per day to start tracking the cut beans and make improvements.*



**Arrange a webinar to learn more TODAY!** Contact: Ruth Ann Church,  
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